



# MOBILE CART SALES INFORMATION

A GUIDE TO THE INFORMATION NEEDED TO MAKE AN EFFICIENT CART SALE

## GENERAL INFORMATION

- Account Name
- Delivery Address(es)
- Deployment Timeline

## MOBILE CART INFORMATION

- Quantity of Carts
- Types / Models of Carts
  - Powered | Non-Powered | Hotswap
  - LCD / PC | All-in-One | Laptop
- Types of Options / Accessories
  - Storage / Drawer Systems
  - Baskets
  - Scanner Holders
  - Shelves
  - Etc.

## DEVICE INFORMATION

- Type and Model of PC
  - Tablet
  - Laptop
  - PC
  - SFF
  - Thin Client
  - All-in-One
- Type and Model of Display
- Additional Equipment
  - Scanner Gun
  - Printer
  - Etc.

Please send this information to the appropriate [Jaco Sales Representative](#), who can then help determine the best product(s) to recommend to the customer.